

Key Account Manager (m/f/d) Poland

Workplace: Cała Polska

Reference number: jobs.pl

Key Account Manager (m/f/d) Poland - we are expanding our team -

in the premier class of mechanical engineering!

LiCON MT is a global manufacturer of single and multi-spindle CNC machining centres for the mechanical series machining of complex components. As a technology leader, we develop and produce highly efficient system solutions from individual machines to fully automated production lines at our headquarters in Laupheim near Ulm. As a medium-sized company, we offer young talents a broad insight into machine development and production and at the same time impress with our high technological depth. You can find more information at licon.com.

We are currently recruiting for various sales positions as part of the expansion of our market activities.

Professional consulting expertise is the basis of our sales success - standardised modular product systems & customised automation are our know-how.

Our customers are impressed by our expertise and consulting skills. We listen and learn every day. This is how our successful state-of-the-art innovations and our visions for the future emerge from the needs of our customers - this is the basis for a trusting and cooperative partnership.

Our products are technical solutions at the highest level. In a typically medium-sized, hierarchically flat organisation, we develop optimised and new, customer-specific solutions on the basis of a proven modular product system and based on constant market observation and exchange with our customers. This makes our sales tasks unique, because together with our customers' specialists, we develop the right solution with passion and commitment. If you are ready for this, we can offer you a broad, agile field of activity in an open culture with individual development opportunities, which is always aligned with customer needs.

Would you like to be part of this success and would you like an attractive role that allows you to invest in your professional development and future? Regardless of whether you are already an experienced sales professional or want to become one: If you are passionate about technology and sales tasks in a technically demanding environment, then you will come to the right place if you join us.

Your profile:

- Completed technical studies or comparable qualification based on professional experience
- Strong interest in technology and technical interrelationships

- Interest in developing and expanding your experience and expertise in machining and the sale of machine tools as well as in customised technical solutions
- Willingness to travel
- Proactive, independent working style and enjoyment of customer contact
- Proficiency in written and spoken English

Your tasks:

Right from the sales phase, our customers expect competent advice on the wide range of issues involved in the overall design of sophisticated production systems. As a Key Account Manager (m/f/d), this offers you the opportunity to gradually acquire a broad general knowledge in this area. As your professional experience grows, you will be able to impress our customers with your professional, authentic demeanour and professional technical advice in addition to comprehensive support.

We offer you:

- Innovation-strategic and future-proof company management with a sense of international success and growth
- An organisation driven by team spirit
- Agility and dynamic combined with the principles of lean production
- Modern, well-equipped workplaces
- Consistent customer focus and target-orientated solutions
- Interesting and varied tasks with creative scope for development
- Individualised training concepts and future-oriented development opportunities
- Attractive and performance-related remuneration

If you have any questions, please contact Tanja Frank via phone **+49 (0)7392 962-115** or via e-mail bewerbung@licon.com.

Prosimy o dopisanie następującej klauzuli:

Wyrażam zgodę na przetwarzanie moich danych osobowych dla potrzeb niezbędnych do realizacji procesu rekrutacji (zgodnie z ustawą z dnia 10 maja 2018 roku o ochronie danych osobowych (Dz. Ustaw z 2018, poz. 1000) oraz zgodnie z Rozporządzeniem Parlamentu Europejskiego i Rady (UE) 2016/679 z dnia 27 kwietnia 2016 r. w sprawie ochrony osób fizycznych w związku z przetwarzaniem danych osobowych i w sprawie swobodnego przepływu takich danych oraz uchylenia dyrektywy 95/46/WE (RODO).