We are looking for a professional to lead our client's strategic partnerships and expand their footprint within the wind turbine OEM supply chain.

Key Account & Business Development Manager - Wind Turbine Components (f/m/n)

Nr ref.: 216/12/2025/AS/266024/jobs.pl Szczecin (zachodniopomorskie)

What we offer

- Work in a dynamic and international environment that provides genuine global exposure.
- Take on a high-level role with significant autonomy in shaping sales strategies and managing key accounts within the European market.
- Enjoy long-term stability and growth opportunities within an expanding organizational structure.
- Benefit from a competitive salary package that reflects your expertise and market impact.
- Access continuous professional development regarding global market trends, advanced manufacturing processes, and international trade regulations.

Employment agency entry number 47

this job offer is intended for people over 18 years of age

Your tasks

- Strengthen and deepen existing wind OEM relationships as your first priority by coordinating regularly with procurement, engineering, quality, and supply chain functions.
- Support serial production stability for wind turbine components while actively identifying opportunities for an increased share of business and new RFQs.
- Gradually expand our client's footprint to additional OEM or Tier-1 customers based on existing qualification and serial production foundation.
- Pace all market expansion in line with internal capacity and readiness to ensure service excellence.
- Support market presence through professional participation in customer meetings, visits, and audits to strengthen the credibility of Poland facility

What we expect

- You possess proven experience in the European wind energy sector or a related industrial supply chain.
- You have had direct exposure to OEM or Tier-1 wind serial production environments throughout your career.
- You are thoroughly familiar with supplier qualification and strategic account management processes.
- You demonstrate the ability to communicate effectively beyond the procurement level when technical or strategic alignment is necessary.

- You feel comfortable working independently and taking initiative within a lean organizational structure.
- You are fluent in English.
- You ideally bring existing relationships within European wind OEM or Tier-1 networks.
- You have a solid understanding of the different sourcing strategies employed by major OEMs.