We are seeking qualified specialists to join newly established, strategic teams in Poznan. In partnership with a global industry leader, we are developing a high-impact operational structure to support expansive European operations.

Successful candidates will serve as an integral component in the transition and establishment of critical processes being relocated from other regions. You will join a newly formed, dynamic team from its inception, actively contributing to the development of its organizational culture. If you are driven by complex challenges and eager to make a tangible impact, this is your opportunity to define your career within a truly world-class organization.

We encourage you to apply and become part of this journey.

Sales/ Fleet Specialist with French or German

Nr ref.: 172/5/2026/AP/268568/jobs.pl Poznań (wielkopolskie)

What we offer

- The opportunity to grow within a global leader in mobility solutions and fleet management.
- Engaging onboarding and mentorship to help you master our pricing and fleet systems.
- Agility and programs focused on your long-term well-being.
- A diverse, global team where individuality is embraced and equity is a priority.
- Hybrid work model.
- Employment contract.

Your tasks

- Managing and reconciling billing processes specifically for large fleets, car dealers, and public sector clients.
- Validating pricing for sales orders to ensure they align with commercial contracts and tire policy compliance.
- Maintaining pricing data and condition records in the system to prevent discrepancies in the sales cycle.
- Collaborating with service centers to resolve job sheet errors and managing invoice replacements or corrections for key accounts.
- Generating monthly performance reports and providing the sales team with insights into billing outcomes and pricing trends.
- Acting as the main point of contact between Sales, IT, and external customers to troubleshoot and streamline fleet operations.
- Ensuring all e-invoicing and documentation meets legal and regulatory standards across the EMEA region.

What we expect

- Experience in Sales Support, Fleet Management, or Billing Operations is highly valued.

- Professional communication in **English** (B2/C1) and **French** or **German** (C1).
- Communicative level of Polish (B1).
- Eligibility to live and work in Poland.
- A proactive approach to identifying improvements in the sales-to-cash process.
- Proficiency in SAP and Freshdesk (or similar CRM/ERP systems).
- Good command of MS Excel for data analysis.
- Excellent analytical skills and attention to detail.

Employment agency entry number 47

this job offer is intended for people over 18 years of age