Are you looking for a role that combines Kinaxis RapidResponse solution architecture with C-level business consulting - without direct sales responsibility?

Join a Tier-1 Business Transformation Leader, drive transformation strategies for international giants, and help shape a newly established practice within European structures. **APPLY NOW!**

Solution Architect - Kinaxis RapidResponse

Nr ref.: 41/10/2026/PK/270783/jobs.pl Warszawa (mazowieckie)

What you can expect from us?

- Comprehensive Compensation & Perks: Company car, performance-based annual bonus (up to 20%), private medical care (Medicover) with extended packages, life insurance, and access to the NAIS benefits platform
- High Seniority & Autonomy: Opportunity to join at a Senior Director / E-grade level - one of the highest expert and practice-leading positions in Europe, reporting directly to Senior Leadership (Senior Director / VP)
- Global Exposure & Impact: Opportunity to collaborate with top-tier global enterprises, including Fortune 500 companies, on large-scale digital transformation initiatives
- Hybrid Working Model: 4 days of home office per week (8 offices in Poland)
- Strategic Practice Co-Creation: A unique chance to actively build and scale a newly established Supply Chain Transformation Practice in Poland within a global consulting framework
- Trusted Advisory Focus: High visibility in C-level discussions and global transformation programs - without direct sales quota responsibilities
- Continuous Growth & Certifications: Unlimited access to over 70 structured learning paths, industry certifications (including GenAI, Business Analysis, and Project Management), and premium platforms such as Udemy Business, TED Talks, and Education First

Employment agency entry number 47

this job offer is intended for people over 18 years of age

What will your tasks involve?

- Acting as a Trusted Advisor to C-Level Executives: Partnering with client leadership (Supply Chain Directors, VP of Operations, COO) to analyze operational challenges, optimize Supply Chain planning processes (Demand, Supply, Inventory Optimization, S&OP), and define digital transformation roadmaps
- Solution & Enterprise Architecture Design: Designing end-to-end Solution Architectures in Kinaxis RapidResponse (Kinaxis Maestro), defining data models, planning books, and integration frameworks with client ERP systems (SAP, Oracle)
- Pre-Sales & Business Advisory Support: Acting as a subject matter expert (SME) during pre-sales and bid management (RFPs), presenting solution capabilities, and demonstrating the business value of Kinaxis transformations to prospective clients - without direct sales quota responsibility
- End-to-End Implementation Oversight: Steering transformation initiatives from the initial Discovery and Insight phases through execution, hypercare, and final operational handoff
- Practice & Thought Leadership: Developing enterprise architecture standards, creating innovative assets/offers, and helping shape the growth and capability of the European

Supply Chain Practice

What we expect from you?

- **Deep Kinaxis Expertise:** Proven hands-on experience in designing, architecting, and implementing Kinaxis RapidResponse (or Kinaxis Maestro) solutions, with a track record of end-to-end deployments (expected 3-5 end-to-end implementations onwards)
- **Supply Chain Planning Domain Knowledge:** Extensive expertise in core supply chain processes, including Demand Planning, Supply Planning, Inventory Optimization, and S&OP/IBP frameworks
- **ERP Integration Experience:** Practical understanding of integration architectures and data modeling between Kinaxis and enterprise ERP platforms (e.g., SAP ERP/S4HANA, Oracle)
- **Senior C-Level Business Acumen:** Strong consulting and executive-level advisory skills with a proven ability to engage with VP, COO, and Supply Chain Director stakeholders to drive strategic transformation discussions
- **Pre-Sales & Advisory Involvement:** Experience in supporting RFPs, defining digital roadmaps, leading client workshops, and translating business challenges into robust technical solution designs
- **Seniority & Track Record:** Senior/E-grade profile level with a strong track record in Supply Chain Consulting or Operations (15-20 years of overall experience is typical, we remain flexible for professionals with strong expert-level Kinaxis capabilities and proven project outcomes)
- **Fluency in English:** Excellent written and spoken English skills for seamless collaboration with global clients and distributed European project teams